New Horizon Partners, Inc.

Leadership Development

In order to continue to grow, leaders need a foundation of character, a framework of emotional intelligence, appropriate expertise and the intelligence to put these all together effectively. The best leaders are lifetime learners as they understand the need to continually grow as they progress in their responsibilities and expectations. Unfortunately, many leaders fail to bear their best fruit because they see themselves as too busy to invest in growth.









About New Horizon Partners

New Horizon Partners, Inc. is a coaching and consulting firm with two major areas of interest: business strategy and leadership. Founded in 2002, the firm has worked with a wide range of industrial companies on questions about where and how to compete, helping companies understand markets, customers, competitors and their own core competencies. On the coaching and leadership development side we help both individuals and organizations to grow in personal and leadership effectiveness. Based in Solon, Ohio, USA we have helped clients across the country and throughout the world.

About the Townsend Leadership Program

The Townsend Leadership program (TLP) was developed by Dr. John Townsend, a recognized author, psychologist, business consultant, and leadership coach to help leaders maximize their effectiveness. The fundamental premise of TLP is that leadership is based on the combination of competency and character. TLP is a cohort program where members meet for a full day once each month for teaching on leadership and effectiveness, individual SWOT analysis exercises, and intensive interactional small group sessions. Participants set individual long- and short-term goals. Between the meetings there are resources for growth and a relational-connection accountability system amongst the group members.

About Ken Vaughan

Ken Vaughan is a business strategy consultant and leadership coach. His passion is helping both companies and people grow and succeed. A lifelong leader, Ken writes and speaks on leadership and business strategy. With an engineering degree from The Ohio State University and an MBA from Indiana University, he spent more than 20 years in the corporate world in a wide range of leadership roles for both large and small companies. In 2002, he formed New Horizon Partners, Inc., a consulting and leadership coaching practice that works with a wide variety of industrial companies as well as individuals in an executive coaching role. For the past 30 years, Ken has been active in a variety of lay counseling ministries, working with premarital and married couples and serving on the leadership team for a career coaching ministry.



What do people say about the Townsend Leadership Program?

"Spending a year with nine other people who are fully committed to personal and professional growth was one of the best decisions of my life. We helped each other with professional and personal challenges. It was **like having a board of directors for our lives**. Our business is thriving and we have arguably one of the best cultures in our industry. These experiences have made a profound difference in my life." – president of an industrial distribution business

"You....may know of the benefit and value I have personally received from my 3 ½ years of TLP involvement. The coaching, modeling and relationships have been **life changing and life giving**." – president of an international ministry organization

"The Townsend Leadership Program experience was a process of self-discovery which not only **enhanced my leadership capabilities** and at the same time offered me a unique opportunity for personal growth." – Co-Chairman of the Board Emeritus of a hospital

"The program bridges the chasm from Informational to Transformational. The interaction is personal and I can see amazing change that is taking place in myself as well as others. Changes that I believe are actual and permanent, not a typical temporary positive response. TLP presents a way of **realizing and growing past the glass ceilings** placed over our heads by our own potential limiting character." – business owner, computer industry

"Both professionally and personally, my life has changed more through TLP than any other life or business experience. I've been **energized by the business strategizing and encouragement** I've received for my career change." – business owner, certified life coach

I had a very critical relationship challenge with another leader that was at a 'make-or-break' point. I **received tremendous insights from the group**. The conversation I had the following day went fantastic. They helped me speak the truth in such a way that made the confrontation a tremendous success." – senior executive, large retailer

The Townsend Leadership Program (TLP) is a cohort leadership development program believing that effective leadership is based on a combination of character and competency. The small group has a monthly full-day meeting with teaching and group discussions. Participants set individual long-term and short-term goals for growth and the group provides input into each others' lives and growth. The program is led by a Director personally trained by Dr. John Townsend. Also included is individual coaching from the group's Director.

For more information or to apply to participate, please contact: Ken Vaughan *TLP Director* New Horizon Partners, Inc. Office: 440.248.9814 Mobile: 216.577.1973 ken@newhorizonpartners.com www.newhorizonpartners.com